GABE ROSSI

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PROFESSIONAL SUMMARY

Gabe is a skilled business analyst and project manager with a strong track record of working alongside senior stakeholders at Fortune 100 companies to provide data-driven recommendations. He has proven experience in managing cross-functional teams to analyze data and interview decision-makers to define business, technical, and regulatory requirements to build customized digital solutions, driving projects forward using an Agile approach. His strengths in oral and written communication, project management, data analysis, and financial modeling have directly impacted firms' operations to manage risks and yield top- and bottom-line growth.

EDUCATION

University of South Carolina — Columbia, SC USA
Master of International Business (MIB), focus on **Strategy and Organizational Leadership** — January 2018 – December 2018

University of Florida — Gainesville, FL USA
Bachelor of Arts in Business Administration, concentration in **Health Studies** — August 2013 – December 2017
Minor in **French and Francophone Studies**
Study Abroad: UF in Paris – Business; UF in Germany – The Rhine in European History

PROFESSIONAL EXPERIENCE

PricewaterhouseCoopers (PwC) Advisory — Columbia, SC
Senior Associate, Financial Services — January 2019 – Present

Consumer Loan Product Stand-Up for a F100 Financial Services Firm

- Developed dashboard using PowerQuery, PivotTables, and advanced Excel functions to report Key Performance and Risk Indicators to the bank's Management Committee and Board of Directors, training client stakeholders and drafting documentation for a frictionless handoff
- Led the project management activities for a multibillion-dollar financial restructuring, coordinating the efforts of 20+ stakeholders to sell a book of loans worth $3B and successfully transforming the product to comply with federal and state restrictions
- Drove the primary project workstream to design a governance plan for the client's uplifted consumer loan product, launching a new Management Committee, program policies, and desktop procedures, collaborating and reporting to the Board of Directors

Business Process Assessment and State Licensing Efforts for a F100 Financial Services Firm

- Managed a team to define, track, and fulfill requirements for 26 new consumer lending state licenses, reporting directly to the bank's Chief Compliance Officers and General Counsel with a tracking dashboard built in SQL and Tableau
- Documented business processes in Visio by interviewing senior client stakeholders and defining loan lifecycle processes, identifying operational pain points and providing recommendations to better manage regulatory and credit risk
- Researched consumer lending regulations, reporting a key provision to the CCO and General Counsel which allowed the client to apply for and obtain exemptions in multiple states, saving significant time and resources by reducing interactions with outside counsel

Risk Assessment Tool Development for a F100 Financial Services Firm

- Led User Acceptance Testing for a new Risk Assessment tool by managing client developers, defining tool requirements, and providing updates to client stakeholders; the Tool was developed in four Sprints and two production releases, with no material defects
- Led a team of three peers to test a data quality assurance automation built in Python and Dataiku using an Agile framework, saving the team 200+ hours over two months and resulting in dashboards built with Python, Dataiku and Tableau which were submitted to and accepted by federal regulators
- Developed and facilitated trainings for the Risk Assessment Tool which yielded adoption from 50+ First Line and Second Line Managing Director-level department leaders

Internal Practice and Business Development Initiatives

- Developed the cloud-based, standardized pricing model used for the practice's largest proposals, including user-customizable analyst onboarding phases, capacity planning, pricing strategy components, and recommended contract assumptions
- Developed the pricing model used for CARES Act proposals to key Financial Services client accounts, yielding multiple won engagements staffing hundreds of resources and helping clients leverage a global alliance with Salesforce
- Visualized historical staffing and revenue data across all projects for a global financial services firm using Tableau, working directly with the global account leads to optimize margin by increasing leverage of digital solutions and optimizing staffing mix
- Organized a Hack-a-thon to advance adoption of digital tools across the Management Consulting and Technology Consulting practices, working as a PwC Digital Ambassador, which yielded four business-led automations leveraging Alteryx, UiPath, and Tableau
- Supported the office's fast-paced growth by interviewing 20+ candidates and serving as coach to new hires

SKILLS AND CERTIFICATIONS

Data and Business Analysis: MS Office (Advanced, including PowerQuery M, Advanced Excel, VBA, PowerPoint, etc.), PowerBI (Advanced), Tableau (Advanced), Alteryx (Advanced), Visio (Intermediate), UiPath (Intermediate), SQL (Basic), Python 3 (Basic)
Certifications: Celonis Business Value Architect, AWS Business & Technical Professional, Alteryx Designer Core
Languages: Native speaker of Italian and English. Advanced proficiency in Spanish. Proficient in French.